

Why You Should Attend SeptemberFest 2023



RapidView IBAK North America

SeptemberFest

September 13th & 14th, 2023

1828 W. Olson Rd. Rochester, IN | www.rapidview.com | 800-656-4225



Why You Should Attend SeptemberFest 2023

The 10th Biennial SeptemberFest is right around the corner, and we want to provide you with all the information you need to obtain approval to attend our educational, hands-on event.

This premier industry training event dedicated to sewer inspection will be held on September 13th and 14th. If you are a member of our family of customers, or just someone in the market for pipeline inspection equipment, SeptemberFest is a FREE event you shouldn't miss!

Many travel and training budgets have been reduced drastically, which means that regardless of the merits of a conference, you'll probably need to justify the expense. So here are some things you might want to consider:

- Focus on what you will specifically bring back to the organization as return for the investment.
- Offer to prepare and deliver a short presentation and Q&A to your colleagues to share what you learned. That way others in your company or department will gain the benefits of your attendance, too.
- Share the handouts with your colleagues.
- Be ready with a plan that shows who will cover for you while you are attending the conference.
- Book your travel arrangements early—the sooner you book, the more you can save!

As an attendee, you will have the opportunity to receive or participate in the following:

- Free hands-on training
- Guided workshops of advanced repairs
- Live demonstrations of new technologies
- Network with our experts and your peers about the best operational practices
- Receive a completion certificate for each class that you attend

The Justification Toolkit includes:

- Detailed Agenda
- Travel and Lodging Information
- Cover letter to supervisor including cost worksheet

Remember: You should be ready to answer any question that your supervisor may have. After you provide all the necessary information to your supervisor, he/she will assess the information before making the decision. Your supervisor's decision will likely depend on the information you provide and how well you sell the benefits of attending the conference. We look forward to seeing you in September. Good luck!

Regards,
RapidView Team



Dear <Manager's name>,

I would like to request to attend RapidView’s free training seminar, SeptemberFest, taking place September 13-14, 2023 in Rochester, IN.

SeptemberFest is a biennial event that offers FREE hands-on training in repair and maintenance to current and prospective customers of all skill sets. For the beginner technicians, classes will be offered that discuss basic care and maintenance of the tractors, cameras, reels and cables. For the savvy technicians, there will be experience guided demonstrations of more advanced repairs, where users tear equipment down to its individual components. Breakout sessions will be offered to discuss troubleshooting and strategies for extending the life of our equipment. Participants can take part in live demonstrations of new technologies, and discuss best operational practices with industry experts and their peers.

PRELIMINARY SCHEDULE OF EVENTS & CLASSES

Technical Sessions:

- Mainline Cable Reterminations
- Lateral Launch / Pushrod Reterminations
- Mainline Tractor Repair and Maintenance
- Mainline and Push Camera Repair and Maintenance
- Lateral Launch Repair and Maintenance
- Cable Reel and Winch Repair and Maintenance
- Control Unit / Power Supply Repair and Maintenance

Technology Demonstrations:

- Mainline Camera Systems
- Portable Camera Systems
- Lateral Launch Camera Systems
- PANORAMO 4K Digital Mainline Systems
- PANORAMO 4K Digital Manhole Systems
- Lateral Reinstatement & Mainline Cutter Systems
- Laser Pipe Profilers
- Data Logging Software

Operators Training Sessions

Here is the breakdown of costs:

Registration Fee	FREE
Meals*	
Roundtrip Airfare and / or Transportation	
Hotel**	
Total costs associated with attending SeptemberFest	

*Day 1 (Lunch and Dinner will be provided), Day 2 (Lunch will be provided)

**Bring your RapidView IBAK CCTV truck to display at the event and receive one free night at one of the reserved block hotels. Please call 800-656-4225 for more information and to make arrangements.

The opportunity for me to network with industry experts, improve my technical knowledge and review the latest products makes SeptemberFest a wise investment by yielding greater profitability while reducing downtime for our organization. Please review the following pages for more details about the classes offered and travel/lodging options. Thank you for your consideration.

Sincerely,

<your name here>

2023 SeptemberFest Preliminary Schedule of Events

**Times and areas are subject to change*

DAY 1 DEMONSTRATIONS & PRESENTATIONS – WEDNESDAY, SEPTEMBER 13TH

9:45AM, 1:00PM, 3:00PM *(These 6 classes will ALL take place during these times throughout the day – 45 mins)*

- **Cutters & Grinders** - See the MicroGATOR and NEW MicroGATOR AIR in action! With longer cable lengths, powerful and quiet cutting motors, and drive units to withstand the toughest jobs, these cutters have already reset the industry's expectations.
- **LaserScan & 3D GeoSense** - During this presentation, you will see some of the simplest, but most advanced technology in the marketplace. The LaserScan measuring function makes it possible to analyze the deformation over the entire length of the sewer section. 3D GeoSense will allow users to map the exact path of mainlines and laterals.
- **PANORAMO 4K & PANORAMO SI 4K** - What is the greatest invention ever created? Here's a hint – PANORAMO 4K! Learn how PANORAMO increases productivity, provides better data to engineers, reduces operating costs and keeps your operators out of harm's way.
- **Software** – Learn all about the IKAS Evolution database application for all types of inspections, including lateral launch, mainline, PANORAMO, HD, laser scan, and more.
- **Mainline Equipment (High Definition & Standard Definition)** - If you are a municipality interested in working with the best video data available or a contractor wishing to leverage the quality of your services, then this presentation is for you.
- **Lateral Launch** – Learn about the RapidView IBAK Lateral Launch System. Efficiency is much more than just a number of laterals per day. Learn how a few simple adjustments may significantly impact your bottom line.

10:45AM, 2:00PM *(These 5 classes will ALL take place during these times throughout the day – 45 mins)*

- **Portable Options** - Whether you are inspecting 4", 10" or 110" pipelines, RapidView IBAK has the solution for you. During this demonstration, you will see all the compact and portable reels, tractors, cameras and accessories that will assist municipalities or contractors to tackle any type of pipeline inspection project.
- **Keys to Longevity** – How can I get my equipment to last forever? We will review what it takes to keep your equipment running every day and minimize the down time.
- **Tips & Tricks** – Do you know how to engage cruise control when conducting a mainline or lateral launch inspection? What about setting up your equipment to automatically stop when reaching the end of the pipe? These are a few of the many features you will learn about during this presentation. New and experienced operators will benefit by learning how to make a user-friendly system more efficient, safer and easier to use.

DAY 1 SOFTWARE PRESENTATIONS – WEDNESDAY, SEPTEMBER 13TH

9:45AM, 3:00PM: IKAS Evolution Software Overview

(This class will take place during these times throughout the day on the main stage – 1 hour)

- Introduction to IKAS
- Mapping Features & Opportunities
- Shape File Import & Export
- Server Options
- PANORAMO 4K
- Q&A

DAY 1 OPERATORS TRAINING – WEDNESDAY, SEPTEMBER 13TH

9:45AM-12:00PM: Truck Overview + Controller & Reel

- Overall Truck Walkaround
- Review Manual
- BS/BP Controller Functionality
- Reel & Pendant Controls
- Preventative Maintenance
- Q&A

1:00PM-4:00PM: Tractor & Camera Assembly – T66, T76

- Review Manual
- Add/Remove Different Wheel Sets
- Pressurizing Cameras & Tractors
- Add/Remove Lift & Weight Kits
- Downhole Roller Review
- Preventative Maintenance
- Q&A

DAY 1 TECHNICAL SESSIONS – WEDNESDAY, SEPTEMBER 13TH

AREA A WORKSHOPS

- **10:00AM (2hrs): MicroGator 2.0 Breakdown & Discussion** – This workshop will review the operational principles and maintenance of the entire cutting system. If you want to learn more about the RapidView IBAK Cutting Systems, this is the place to be.
- **2:00PM (1hr): Cable Drums Operation & Overview** – Professional technicians will review how the IBAK cable drums operate and show you how to perform the maintenance needed to keep your equipment running great.
- **3:00PM (30mins): Control Units BE3.5 + BE7 Operation & Overview** – The “brain” of the RapidView IBAK inspection systems can be confusing, but our technicians are here to help. We will show you how these controllers work to help you understand how your equipment works.
- **3:30PM (30mins): Open Q&A Control Units & Cable Drums** – Did you miss the breakdown and discussion for the cable drums or control units? No problem! This is your chance to get up close and get any questions answered by one of our world class technicians.

AREA B WORKSHOPS – TRACTORS

- **10:00AM (1hr): T76 Breakdown & Discussion** – Our factory certified technician will show you how the T76 tractor is built and answer any questions you have about this mainline powerhouse.
- **11:00AM (1hr): T66 Breakdown & Discussion** – The T66 tractor can get into all the tight places that the competition cannot. Here, a RapidView IBAK technician will show you what makes this piece of equipment so versatile and answer any questions you may have.
- **1:00PM (1hr): Open Q&A T66 & T76** - Did you miss the breakdown and discussion for the T76 or T66? No problem! This is your chance to get up close and ask any questions you may have.
- **2:00PM (30mins): T66 Camera Connections Breakdown & Discussion** - With so many camera connections to use for different applications, the T66 tractor is one of the most versatile pieces of mainline equipment in the industry. See what connection will make your jobs easier and see how these connections work.
- **2:30PM (30mins): T76 Lift Breakdown & Discussion** – The T76 lift gives you over 7” of additional height! In this class you will learn how to keep this invaluable equipment operating at peak performance.
- **3:00PM (1hr): LISY 3.2 Breakdown & Discussion** – The RapidView IBAK LISY 3.2 is the best lateral launcher ever produced. Here, we will show you all the features of this world-class product and answer any questions you may have.

AREA C WORKSHOPS – CAMERAS

- **10:00AM (1hr): ORPHEUS HD Camera Breakdown & Discussion** – The premier full HD mainline inspection camera and all its features will be shown to you in this breakdown and discussion class.
- **11:00AM (1hr): ORION 3 HD/SD Adaptive Camera Breakdown & Discussion** - Our best-selling Orion model camera is now available in full HD. Our master technician will detail the features and improvements in this newest version of the ORION camera.
- **1:00PM (1hr): NANO Camera Breakdown & Discussion** – If you want a camera that is packed with features but still fits in the tightest laterals then RapidView IBAK has you covered. Watch our experienced technician unfold and explain all the technology packed into this little camera.
- **2:00PM (1hr): PANORAMO 4K Breakdown & Discussion** – The best inspection technology ever created just got better. Here, a RapidView IBAK technician will let you see behind the veil of this ultra-high resolution mainline inspection camera and answer any questions you have about our PANORAMO equipment.

AREA D WORKSHOPS

- **10:00AM (2hr): Special Tools & Test Equipment** – Our North American Authorized Service Centers utilize a variety of test equipment to help diagnose and troubleshoot problems. In this open discussion session, a RapidView IBAK technician will be available to explain what each item is for and how it helps get systems back up and running.

AREA E WORKSHOPS

- **10:00AM (2hrs): Soldering Tips & Tricks** – Come one, come all to this soldering masterclass! Our technicians will give invaluable advice and tricks useful to both the soldering novice and the soldering master. This hands-on come and go lab will have a variety of different plugs, wires, and connectors to practice and improve your soldering skills and techniques.

- **1:00PM (2hrs): Hands-On Mainline Cable Re-Termination** – Factory trained technicians will guide you through the process of repairing our coaxial mainline cable from beginning to end.

AREA F – WAREHOUSE TOUR & PRESENTATION

- **10:30AM & 2:00pm (1hr): Service After the Sale** – RapidView IBAK systems are a cut above the rest, but our industry leading service is beyond compare. Our Director of Customer Care will show you the process and practice that makes RapidView IBAK service the best in the business during this walk-through tour and presentation.

DAY 2 DEMONSTRATIONS & PRESENTATIONS – THURSDAY, SEPTEMBER 14TH

10:00AM *(These 6 classes will ALL take place during this time – 45 mins)*

- **Cutters & Grinders** – See the MicroGATOR and NEW MicroGATOR AIR in action! With longer cable lengths, powerful and quiet cutting motors, and drive units to withstand the toughest jobs, these cutters have already reset the industry's expectations.
- **LaserScan & 3D GeoSense** – During this presentation, you will see some of the simplest, but most advanced technology in the marketplace. The LaserScan measuring function makes it possible to analyze the deformation over the entire length of the sewer section. 3D GeoSense will allow users to map the exact path of mainlines and laterals.
- **PANORAMO 4K & PANORAMO SI 4K** – What is the greatest invention ever created? Here's a hint – PANORAMO 4K! Learn how PANORAMO increases productivity, provides better data to engineers, reduces operating costs and keeps your operators out of harm's way.
- **Software** – Learn all about the IKAS Evolution database application for all types of inspections, including lateral launch, mainline, PANORAMO, HD, laser scan, and more.
- **Mainline Equipment (High Definition & Standard Definition)** – If you are a municipality interested in working with the best video data available or a contractor wishing to leverage the quality of your services, then this presentation is for you.
- **Lateral Launch** – Learn about the RapidView IBAK Lateral Launch System. Efficiency is much more than just a number of laterals per day. Learn how a few simple adjustments may significantly impact your bottom line.

11:00AM *(These 5 classes will ALL take place during this time – 45 mins)*

- **Portable Options** - Whether you are inspecting 4", 10" or 110" pipelines, RapidView IBAK has the solution for you. During this demonstration, you will see all the compact and portable reels, tractors, cameras and accessories that will assist municipalities or contractors to tackle any type of pipeline inspection project.
- **Keys to Longevity** – How can I get my equipment to last forever? We will review what it takes to keep your equipment running every day and minimize the down time.

- **Tips & Tricks** – Do you know how to engage cruise control when conducting a mainline or lateral launch inspection? What about setting up your equipment to automatically stop when reaching the end of the pipe? These are a few of the many features you will learn about during this presentation. New and experienced operators will benefit by learning how to make a user-friendly system more efficient, safer and easier to use.

DAY 2 SOFTWARE PRESENTATIONS – THURSDAY, SEPTEMBER 14TH

9:45AM, 3:00PM: IKAS Evolution Software Overview

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- Introduction to IKAS
- Mapping Features & Opportunities
- Shape File Import & Export
- Server Options
- PANORAMO 4K
- Q&A

DAY 2 OPERATORS TRAINING – THURSDAY, SEPTEMBER 14TH

10:00AM-12:00PM: Lateral Launch Review

- Lateral Launch Assembly
- Proper Push Rod Tension Set-Up
- Review LISY Functionality
- Preventative Maintenance
- Q&A

1:00PM-3:00PM: PANORAMO 4K & PANORAMO SI 4K

- Overall Operation
- Review Process of Mainline & Manhole Scans
- Review PANORAMO Data
- Preventative Maintenance
- Q&A

DAY 2 TECHNICAL SESSIONS – THURSDAY, SEPTEMBER 14TH

AREA A WORKSHOPS

- **1:30PM (30mins): Cable Drums Operation & Overview** – In this class you will learn how IBAK cable drums operate and how to perform the general maintenance needed to help keep your equipment running great.
- **2:00PM (1hr): Control Units BE3.5 + BE7 Operation & Overview** – The “brain” of RapidView IBAK inspection systems can be confusing, but our technicians are here to help! In this class we will show you how the BE3.5 and BE7 controllers work and help you understand how your equipment works.
- **3:00PM (1hr): Open Q&A Control Units + Cable Drums** - Did you miss the breakdown and discussion for the cable drums or control units? No problem! This is your chance to get up close and ask any questions you may have.

AREA B WORKSHOPS

- **9:00AM (1hr): T76 Rebuild & Discussion** – Here, a RapidView IBAK technician will show you how the T76 tractor is put together and answer any questions you may have.
- **10:00AM (1hr): T66 Rebuild & Discussion** – The T66 tractor can get into all the tight places that the competition cannot. Here, a RapidView IBAK technician will show you what makes this small piece of equipment so great and answer any questions you may have.
- **11:00AM (1hr): LISY 3.2 Lateral Launch Rebuild & Discussion** – The LISY 3.2 is the best lateral launch system ever produced. During this class we will show you all the features of this world class product while we assemble it and answer any questions you may have.
- **1:30PM (30mins): T66 Camera Connections Rebuild & Discussion** - With so many camera connections to use for different applications, the T66.1 tractor is one of the most versatile pieces of mainline equipment in the industry. We will review these connections as we reassemble them and answer any questions you may have.
- **2:00PM (1hr): T76 Lift Rebuild & Discussion** – The T76 lift gives you over 7” of additional height! In this class, a RapidView IBAK technician will assemble this equipment and answer any questions you have

AREA C WORKSHOPS

- **9:00AM (2hrs): Open Discussion Featuring PANORAMO 4K, NANO, ORPHEUS HD, and ORION 3 HD/SD** – See all of our newest equipment opened up and displayed so you can see what makes it tick. Come and go as you please, our ace technician will be on hand to explain the equipment and answer any questions you have.
- **11:00AM (1hr): NANO Camera Rebuild & Discussion** – If you want a camera that is packed with features but still fits in the tightest laterals, then RapidView IBAK has you covered. Watch our experienced technician rebuild and show the assembly process of this amazing camera.
- **1:30PM (1hr): PANORAMO 4K Rebuild & Discussion** – The best inspection technology ever created just got better. One of our technicians will let you see behind the veil of this ultra-high resolution mainline inspection camera and answer any questions you have about our PANORAMO equipment.
- **2:30PM (1hr): ORPHEUS HD Camera Rebuild & Discussion** – The premier full HD mainline inspection camera and all its features will be shown to you in this rebuild and discussion class.
- **3:30PM (30mins): ORION 3 HD/SD Adaptive Camera Rebuild & Discussion** – Our best-selling ORION model camera is now available in full HD. Our master technician will explain in detail the features and improvements in this newest version of the ORION camera and show you how it is assembled.

AREA D WORKSHOPS

- **10:00AM (2hr): Special Tools & Test Equipment** – Our North American Authorized Service Centers utilize a variety of test equipment to help diagnose and troubleshoot problems. In this open discussion session, a RapidView IBAK technician will be available to explain what each item is for and how it helps get systems back up and running.

AREA E WORKSHOPS

- **9:30AM (2hr): Hands-On Pushrod Cable Retermination** – In this class, RapidView technicians will guide you through the hands-on retermination of the lateral launch pushrod cable.
- **1:30PM (2hr): Hands-On Mainline Cable Retermination** – In this class, RapidView technicians will guide you through the process of repairing our coaxial mainline cable from beginning to end.

AREA F – WAREHOUSE TOUR & PRESENTATION

- **10:30AM (1hr): Service After the Sale** – RapidView IBAK systems are a cut above the rest, but our industry leading service is beyond compare. Our Director of Customer Care will show you the process and practice that makes RapidView IBAK service the best in the business during this walk-through tour and presentation.



2023 SeptemberFest Travel & Lodging Information

RapidView is located in a small rural community with limited hotel choices. Within 5 miles of our facility, you will find a Super 8 and a Quality Inn, both located in Rochester. To the south, you can find lodging on the highway just west of Peru, or in the city of Logansport. To our north, we have several other options. Approximately 14 miles away is the lake resort town of Culver, Indiana on the beautiful shores of Lake Maxinkuckee. Plymouth, Indiana is just 20 miles away with a Holiday Inn Express, Comfort Suites, Super 8, and Swan Lake Resort. Warsaw, Indiana is 27 miles NE with several lodging options including a brand-new Fairfield Inn & Suites, Hampton Inn & Suites, Holiday Inn Express, Wyndham Garden and much more.

You can also find a wide variety of Airbnbs/VRBOs in Rochester, Culver and Warsaw.

RapidView has negotiated block rates with the following hotels:

- **Holiday Inn Express in Plymouth** (Call direct 574-936-2444 or book online, use code RPV)
 - \$115/night – Block rate deadline 8/22/2023
- **Holiday Inn Express in Logansport** (Call direct 574-735-6000 or book online, use code RPV)
 - \$128/night – Block rate deadline 8/22/2023
- **Best Western in Peru** (Mention RAPIDVIEW when booking)
 - \$115/night – Block rate deadline 8/31/2023

**Prices do not include tax*

Bring your RapidView IBAK CCTV inspection vehicle to display at the event and receive one free night at one of the reserved block hotels. Please call (800) 656-4225 for more information and to make arrangements prior to registration deadline.

Nearby Airports

- South Bend International Airport - 52 miles away (N)
- Ft. Wayne International Airport - 65 miles away (E)
- Indianapolis International Airport - 113 miles away (S)
- Chicago Midway International Airport* - 120 miles away (NW)
- Chicago O'Hare International Airport* - 142 miles away (NW)

**Chicago is on Central Time, which is 1-hour behind RapidView (Eastern Time)*

Nearby Hotels – Check out the interactive hotel map on our website!

- Culver Cove Resort – 319 E Jefferson Street, Culver, IN – 574-842-2683
- Inn by the Lake – 830 N Lake Shore Drive, Culver, IN – 574-842-4780
- Holiday Inn Express – 2619 N Michigan Street, Plymouth, IN – 574-936-2444 **(Block Rate)**
- Comfort Suites – 2513 N Michigan Street, Plymouth, IN – 574-540-2764
- Days Inn – 2229 N Michigan Street, Plymouth, IN – 574-914-4623
- Super 8 Hotel – 2160 N Oak Drive, Plymouth, IN – 574-914-4851
- Swan Lake Resort – 5203 Plymouth Laporte Trail, Plymouth, IN – 574-935-5680
- Hampton Inn – 115 Robmar Drive, Warsaw, IN – 574-268-2600
- Wyndham Garden – 2519 E Center Street, Warsaw, IN – 574-376-2842
- Comfort Inn & Suites – 3328 E Center Street, Warsaw, IN – 574-310-8669
- Fairfield Inn & Suites – 54 Petro Drive, Warsaw, IN – 574-385-2700
- Holiday Inn Express – 300 Prosperity Drive, Warsaw, IN – 574-549-9400
- Tru by Hilton – 200 Prosperity Drive, Warsaw, IN – 574-385-9400
- Best Western Plus – 3825 Lake City Hwy, Warsaw, IN – 574-268-1600
- Best Western – 2642 S Business 31, Peru, IN – 765-473-8800 **(Block Rate)**
- Home2 Suites by Hilton – 3924 E Market Street, Logansport, IN – 574-992-2800 **(Brand New!)**
- Holiday Inn Express – 3939 E Market Street, Logansport, IN – 574-735-6000 **(Block Rate)**
- Super 8 Hotel – 3801 E Market Street, Logansport, IN – 574-722-1273
- Quality Inn – 3550 E Market Street, Logansport, IN – 574-753-6351
- Airbnb or VRBO – Rochester, Culver, Warsaw
- Tippecanoe River Run Campground – 1417 W 375 N Rochester, IN – 765-434-8481

RapidView Headquarters is located at 1828 W. Olson Rd. Rochester, IN

